



Holcim Azerbaijan OJSC, a part of LafargeHolcim, is a leading supplier to the construction and infrastructure industries in Azerbaijan Republic. We produce and supply a wide range of construction materials and solutions including cement, cementitious materials and road binding products.

## Procurement Policy

We are committed to conducting business responsibly and creating value for all stakeholders.

We take that commitment seriously at each stage of our Procurement process and we expect our suppliers to do the same.

### We will:

- ▶ Conduct business in a fair, objective and transparent manner in line with the principles set out in our Code of Business Conduct
- ▶ Develop sustainable supply chain strategies based upon Total Cost of Ownership (TCO). TCO is calculated taking into consideration purchase price, quality, service, warranty, terms and conditions, innovation and supply chain risk
- ▶ Continue to be a strategic partner of the Supply Chain Sustainability School and encourage our suppliers to support our aims and commitments
- ▶ Encourage innovation and development of collaborative relationships with suppliers who:
  - Comply with our Supplier Code of Conduct
  - Meet our Health and Safety, environmental and ethical trading requirements
  - Align with corporate strategies and values
  - Comply with country laws and regulations
  - Reduce our carbon footprint (CO2 emissions into atmosphere)

**Frederic Bernard Robert Guimbal**  
Chief Executive Officer  
July 2019

A blue ink signature of Frederic Bernard Robert Guimbal, consisting of a large, stylized 'F' and 'G' followed by a horizontal line.

**Andrei Bocancea**  
Head of Contracts and Procurement  
July 2019

A blue ink signature of Andrei Bocancea, featuring a cursive 'A' and 'B' followed by a horizontal line and a small flourish.